

Voluntary Report – Voluntary - Public Distribution

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Report Name: FOOD PROCESSING INGREDIENTS 2023

Country: Honduras

Post: Tegucigalpa

Report Category: Food Processing Ingredients

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Report Highlights:

Honduras is the 24th largest market for U.S. agricultural exports, and the third largest market under the Free Trade Agreement (CAFTA-DR), which entered into force for Honduras in 2006. The United States exported agricultural goods worth \$1.3 billion, including \$540 million bulk, \$469.9 million of consumer-oriented and US\$299.5 million intermediate agricultural products. In 2022, the two-way agricultural trade was \$2.5 billion. For the past few years, Honduras' market for ingredients used in food processing has grown significantly, and future growth is anticipated. The United States is the preferred supplier for corn, soybean meal, pork meat, wheat, rice, and beer.

HONDURAS FACT SHEET

EXECUTIVE SUMMARY

The total value of US agricultural exports in 2022 was \$ 1.3 billion, up 12.9 percent from the previous year. Bulk products increased \$82 million, consumer oriented \$48 million, and Intermediate Products \$17 million. The largest contributors by value in each category are corn (#2), pork meat (frozen), and soybean meal respectively. The United States enjoys a trade surplus of \$163.6 million.

IMPORTS OF FOOD PROCESSING INGREDIENTS

In 2022, U.S. agricultural exports to Honduras reached record values for the following categories: corn, soybean meal, wheat, dairy products, beer, other feed, meat & fodders, condiments & sauces, distilled grains, bakery goods, cereals and pasta, soybean oil, non-alcoholic beverages (exc. juices), meat products (nesoi), egg & egg products, essential oils, and distilled spirits.

MARKET SITUATION

Honduras Ag imports from the world totaled \$3 billion, 18.3 percent higher than the previous year.

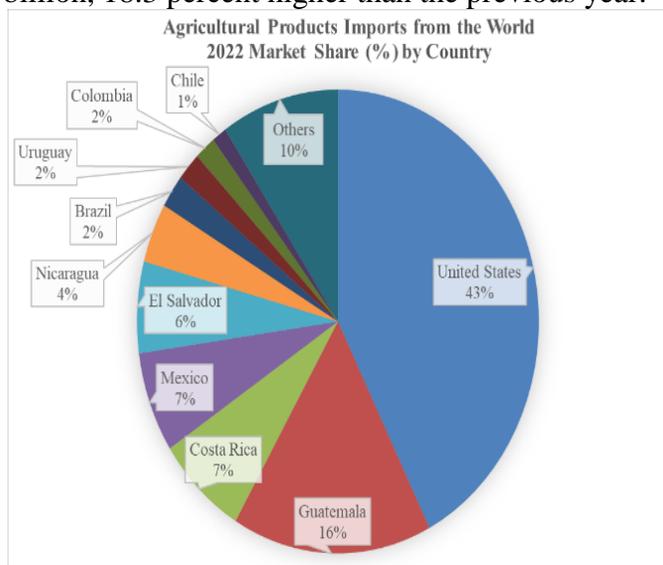


Figure 1 TradeData Monitor 2023

The United States, Guatemala, Costa Rica, Mexico, and El Salvador were Honduras' top five trading

partners in 2022. Honduras' main agricultural export products are bananas, coffee, cigars, peppers, and melons.

TOP 5 U.S. Trade | Exports Food Ingredients CY 2022 value in millions of Dollars.

Product	\$
1. Corn	293.4
2. Soybean meal	186.3
3. Pork & Pork Products	106.8
4. Wheat	129.7
5. Dairy Products	93.7

Source: [U.S. Census Bureau Trade Data](#)

Honduras Demographics

Population, total (millions)	10.5
Population growth (annual)	1.6
Life expectancy	71.0
GDP (current US \$ Billion)	32.3
GDP growth (annual percent)	3.5
Inflation, GDP deflator (annual percent)	8.5
GNI per capita PPP (current international \$)	2.3 k

Source: [World Bank](#)

STRENGTHS / WEAKNESSES / OPPORTUNITIES / CHALLENGES

Strengths	Weakness
U.S. products are well-known and perceived as high quality.	Because of the economic crisis consumers are increasingly receptive to generic products to save money.
U.S. products largely enter duty free and quota free.	English language labeling and marketing materials.
Opportunities	Challenges
Honduran consumers are becoming more sophisticated in their food preferences.	Honduran has many levels of bureaucracy that can slow the importation of food products.

SECTION I. EXECUTIVE SUMMARY

Country Economic Overview

In 2022, the Central Bank of Honduras (BCH) received more than \$8.6 billion in remittances, a 17.8% increase over the previous year. Remittances account for 28% of Honduras' GDP and provide most of its foreign exchange. The Honduran College of Economists (CHE) estimates that 90 percent of the remittances are used for consumption, reducing unemployment at the national level. These remittances translate into 250 billion lempiras that boost sectors such as food, commerce, transportation, and housing.

The Honduran economy will likely slow significantly in 2023, with GDP growth projected to be 2.2%, down from 3.7% in 2022. This slowdown reflects several factors, including a weakening global economy, particularly in the United States, which will limit export growth by volume and remittance inflows, resulting in weaker private consumption growth; a drop in investment as hurricane repairs are completed; and the dampening effect of high inflation on consumers and businesses.

Overview of the Honduran Food Processing Ingredients Market

Honduras agricultural imports into in 2022 topped \$3.04billion. With a 42 percent market share, the United States of America ranked first among trading partners. Guatemala came in second with a 13.6 percent market share, followed by Costa Rica (7 percent), Mexico (7 percent), El Salvador (6 percent), and Nicaragua (4 percent). Honduras compared to neighboring countries Guatemala and El Salvador, has a relatively small food processing sector. There are a few large food processors that import directly from the United States and many small processors that rely on local distributors to import their ingredients.

Honduras' top 10 food processors include:

COMPANY	SALES MILLION US\$	PRODUCTION	END-USE CHANNEL	PROCUREMENT
CERVECERIA HONDUREÑA	\$495.63	Beverage Manufacturing, Beverage and Tobacco Product Manufacturing, Manufacturing, Beer (alcoholic beverage), Bottled and canned soft drinks	Retail	Direct Distributor
CARGILL DE HONDURAS	\$341.22	Prepared feeds, nec	Retail	Direct Distribution
UNILEVER CENTROAMERICA	\$141.50	Groceries and related products, nec	Retail	Direct Distributor
COMPAÑIA AGRICOLA CEIBEÑA	\$63.57	Palm oil, cake or meal	Retail	Direct Distributor
LACTHOSA	\$50.00	Fluid milk, cheese, yogurt, condensed, concentrated, and evaporated milk products	Retail	Direct Distributor
GRUPO JAREMAR	\$33.20	Oils & Fats, Soaps, Flour, Instant soups, Refried beans Sauces & Condiments	Retail	Direct, Distributor & Broker
SUPERMERCADO LA COLONIA	\$31.84	Groceries and related products, nec	Retail	Direct
CORPORACION DINANT	\$27.02	Oilseed Milling, Soap, Cleaning Compound, and Toilet Preparation, Potato chips and similar snacks, Edible fats and oils Specialty cleaning, pasta, instant soups, sauces, consommés & bouillon	Retail	Direct Distributor & Broker
COMPANIA AGRICOLA CENTROAMERICANA	\$25.80	Broiler, fryer, and roaster chickens &Pork	Retail & HRI	Direct Distributor

SECTION II. ROAD MAP FOR MARKET ENTRY

Entry Strategy

Because of the CAFTA-DR agreement, American exporters have a dominant position in the Honduran market. All consumer-oriented food and beverages items from the United States can enter the country duty-free. Import tariffs for dairy products will also be eliminated in 2025.

THIS REPORT CONTAINS ASSESSMENTS OF COMMODITY AND TRADE ISSUES MADE BY USDA STAFF AND NOT NECESSARILY STATEMENTS OF OFFICIAL U.S. GOVERNMENT POLICY

US businesses are permitted to export directly to Honduran companies. Nevertheless, it is recommended to have a local agent or envoy who can personally come to Honduras and monitor the operations. The establishment of U.S. businesses' own offices in Honduras can be advantageous.

When choosing a partner in Honduras (local importer agent or legal representation), exporters should exercise caution. Before committing to a long-term contractual arrangement, exporters should undertake background checks on potential partners and schedule in-person discussions and visits.

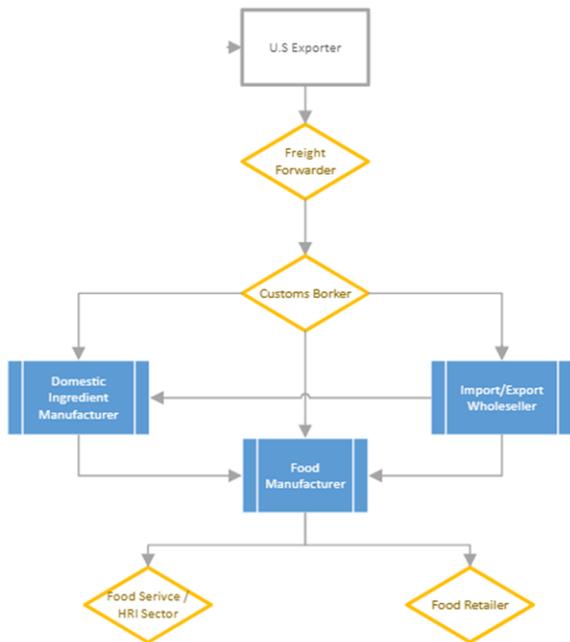
Small-to-medium sized potential exporters can collaborate with the relevant U.S. State Regional Trade Group (SRTG) to utilize the SRTG's resources for Honduras marketing and promotion help. Find the SRTG for your area in the list below, then go to their website to learn more about the services they offer.

- National Association of State Departments of Agriculture ([NASDA](#))
- Southern U.S. Trade Association ([SUSTA](#))
- Food Export-Midwest & Food Export-Northeast ([Food Export](#))

Companies based in the United States will value collaborating with a seasoned and qualified importers or distributors as a local partner. Regulatory, procedural, labeling, and customs clearance difficulties can be handled by experienced distributors or importers. The major grocery store chains each have their own divisions for purchasing and importing.

Advantages and Challenges for U.S. Exporters Targeting Honduran’s Food Processing Sector

Advantages	Challenges
U.S. products are often preferred based on quality, technology, reliability, and availability.	The market is highly price-sensitive, and lower quality products are often more competitive due to pricing.
U.S. products largely enter duty free and quota free.	U.S. products are often undercut by regional competitors on price.
Honduras has 13 preferential trade agreements in force.	Honduras bureaucracy can slow the importation process of food products and various non-tariff barriers remain onerous.
Honduras is not self-sufficient in basic commodities and depends on imported ingredients, grains, and pork meat.	Shipping and logistic prices have been rising across the freight sector, including in parcel delivery, trucking, ocean shipping and warehousing.
Products exempted from the 15 percent tax include staple foods and purified water.	The usage of marketing phrases like "Premium" or "Gold Standard" on invoices, box labels, and/or package labels may result in 15% VAT import duties from customs officers on otherwise exempt goods.
Honduras also serves as a distribution platform for the rest of Central America due to some of the lowest logistical costs in the region.	Adapting products and sales materials to Spanish and the local culture is an important factor in remaining competitive.
Puerto Cortés is the region's largest deep-water port, and it participates in both the National Nuclear Security Administration's Mega ports and the United States Customs and Border Protection Container Security Initiatives (CSI).	Port of Cortes – Importers of bulk grains such as corn, soy, wheat, and rice that pass-through Port of Cortes report shortages of what is received versus what is offloaded.



Import Procedure

Honduran food processors often source raw, semi-processed and processed ingredients from several different supply chains, including importers/distributors, vertically integrated supply chains, and local sources. Multinational food processors operating in Honduras often maintain a global procurement office as well as a local procurement office to identify and manage supplies for Honduran operations. These global brands leverage vendors along their global supply chain to provide them their ingredients. Small- and medium-sized Honduran food processors generally source ingredients from a network of Honduran brokers and distributors. If production / input volumes are high enough, some processors import directly from U.S. exporters.

FAS/Tegucigalpa encourages U.S. exporters to review the [Food and Agricultural Import](#)

[Regulations and Standards \(FAIRS\) Country Report](#) as well as the [FAIRS Export Certificate Report](#) to better understand the Honduran import regulations and standards and procedures that apply to their products.

Share of Major Segments in the Food Processing Industry

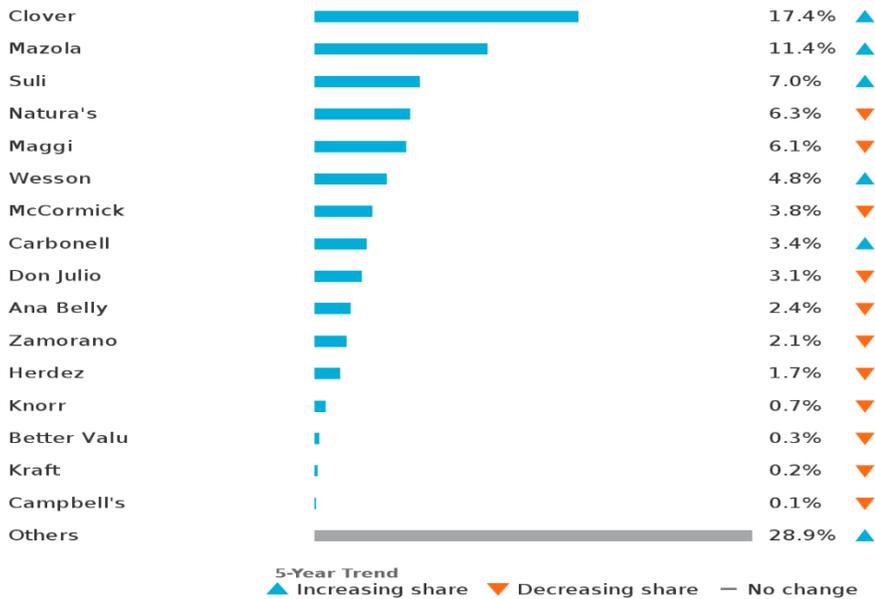
The United States remains the primary food supplier of food processing ingredients to Honduras. U.S. products benefit from shipping proximity as well as a reputation for quality and stable supplies. The Central American Free Trade Agreement (CAFTA-DR) protects U.S. investments and intellectual property, eliminates most tariffs and other trade restrictions on American goods going to the Central American market, and establishes more open trading standards. In addition to facilitating more regional trade, CAFTA-DR aspires to do away with tariffs between Central American nations.

Honduras is a net food importer for the calendar year 2022 (Jan-Dec), U.S. exports of Bulk Agricultural products to Honduras increased by 82 million, 22percent change from 2021. The two dominant harmonized system subheadings corn (63percent) and wheat (23percent). U.S. exports of processed foods to Honduras increased by \$ 45 million, 13.4percent change from previous year. Three categories represent approximately 90 percent of the total exports' dollar amount: cream and powdered/ condensed milk (52.8 percent), cheese (24 percent), dog and cat food (13 percent). The export value of cream & powder/condensed milk and dog & cat food dollar value increase mor than 100percent form 2021.

Company Profiles

The table below shows the leading food processing companies in Honduras. Some of these companies are already using U.S. food ingredients, while others are potential users. Honduran food manufacturing business Anheuser-Busch InBev, Embotelladora de Sula, Cerveceria Hondureña, PepsiCo, Nestle, Cargill, LACTHOSA, DINANT, Grupo BMBO, Corporación Multi Inversiones, amongst others.

Brand Shares of Cooking Ingredients and Meals in Honduras
 % Share (LBN) - Retail Value RSP - 2022



SECTION III. TRENDS AND COMPETITION

Sector Trends

The basic food basket is comprised of only 20 products, including meat, poultry, eggs, onions, tomatoes, red beans, coffee, rice, corn, corn flour, wheat flour, fresh milk, powder milk, sugar, butter, fruit juice and vegetable juice. Although most Hondurans consume at least some of these foods, wealthier demographics prefer higher-end brands and higher-quality products. In some cases, higher socioeconomic groups and those entering the middle class can afford to upgrade from basic to higher-end offerings, such as butter to oil, as their tastes evolve.

As the Honduran population approaches 10.2 million, demographic shifts and population trends, such as urbanization, migration, ageing, and rising health awareness, are all combining to reshape consumer lifestyles and purchasing decisions. Consumption trends influencing the type and quality of inputs being used in processed foods are as follows: a wide variety of ingredients are used for mass consumption products such as bread, pork, poultry, snacks, and food preparations. Honduran importers prefer U.S. products due to their high quality as inputs for processed foods.

Consumption and Competition of the major ingredients used by the food processing sector in Honduras: FAS/Tegucigalpa anticipates that the Honduran food processing sector will expand further, creating opportunities for US ingredients to meet the demand of local food and beverage manufacturers. Food preparations, soybean meal and oil, pork meat, beverage industry preparations, bake goods, dairy (for further processing), pet food ingredients, and condiments and sauces are examples of products with high sales potential.

According to Euromonitor over the forecast period, most cooking ingredient and meal categories are expected to grow in value sales while only moderately in volume sales. Lower socioeconomic groups,

on the other hand, are likely to continue struggling to afford these products due to the country's high poverty levels, which may limit their food options to unpackaged foods such as grains and vegetables. Despite the country's and the world's ongoing economic difficulties, some urban-dwelling demographics with medium to high incomes will continue to show interest in differentiated products. One of the primary reasons for this is their increased concern about healthy eating. This is creating more opportunities for industry players in avocado and sesame oils, dry soups, table sauces, and gluten-free, low-calorie, or low-sodium soy sauces.

HS:210690 Food Preparations Nesoi

Honduras imported \$305 million from the rest of the world in 2022, primarily from Costa Rica (\$104 million), Guatemala (\$59.6 million), and the United States (\$42.8 million).

Partner Country	Calendar Year(Value: USD)					January-December		
	2017	2018	2019	2020	2021	20212	2022	%A 2022/2
World	\$ 35,038,466	\$ 36,401,141	\$ 39,257,029	\$ 35,629,071	\$ 58,969,676	\$ 58,969,676	\$ 70,725,591	19.94
Guatemala	\$ 8,489,136	\$ 6,494,280	\$ 9,894,639	\$ 12,029,586	\$ 26,651,395	\$ 26,651,395	\$ 31,733,261	19.07
United States	\$ 9,881,468	\$ 10,914,264	\$ 11,754,650	\$ 9,247,236	\$ 14,276,791	\$ 14,276,791	\$ 16,412,895	14.96
Costa Rica	\$ 7,458,863	\$ 8,599,126	\$ 7,934,780	\$ 6,983,006	\$ 8,035,209	\$ 8,035,209	\$ 9,808,164	22.06
Mexico	\$ 6,358,656	\$ 7,344,428	\$ 5,885,783	\$ 3,898,194	\$ 5,242,379	\$ 5,242,379	\$ 6,520,628	24.38
El Salvador	\$ 1,475,609	\$ 1,485,791	\$ 1,908,735	\$ 2,014,836	\$ 2,807,166	\$ 2,807,166	\$ 3,361,885	19.76

HS:21069, Beverage industry mixed preparations, except 3302.10.20.00

Total imports in this category have increased by 10.6percent over the previous year. Costa Rica is Honduras main supplier accounting for 82percent the total market of value. The U.S exports value increased almost 25 percent in 2022.

Partner Country	Calendar Year(Value: USD)					January-December		
	2017	2018	2019	2020	2021	20212	2022	%A 2022/2
World	\$ 72,196,884	\$ 81,946,758	\$ 84,479,667	\$ 86,885,786	\$ 108,925,467	\$ 108,925,467	\$ 120,473,257	10.6
Costa Rica	\$ 57,342,380	\$ 64,940,401	\$ 70,940,844	\$ 71,143,042	\$ 91,068,207	\$ 91,068,207	\$ 99,022,302	8.73
Uruguay	\$ 11,260,838	\$ 13,190,451	\$ 10,659,726	\$ 10,707,391	\$ 11,996,094	\$ 11,996,094	\$ 14,028,101	16.94
United States	\$ 2,074,255	\$ 3,054,004	\$ 2,348,640	\$ 2,895,795	\$ 5,426,800	\$ 5,426,800	\$ 6,759,336	24.55
Guatemala	\$ 1,117,145	\$ 292,991	\$ 41,427	\$ 77,304	\$ 284,030	\$ 284,030	\$ 266,399	-6.21
El Salvador	\$ 42,256	\$ 43,441	\$ 66,521	\$ 1,357,386	\$ 63,665	\$ 63,665	\$ 307,673	383.27

HS:190590 Bread, pastry, cakes, biscuits, and similar baked products, nesoi, and puddings, whether or not containing Chocolate, Fruit, Nuts or Confectionary

Total imports in this category have increased by 24percent over the previous year. Guatemala is Honduras main supplier accounting for 50.1percent the total market of value. Although many of the regional goods may contain American ingredients, Central American nations keep on dominating the Honduran market. The market share held by US exporters is around 10%, or \$8.6 million.

Partner Country	Calendar Year(Value: USD)					January-December		
	2017	2018	2019	2020	2021	20212	2022	%A 2022/2
World	\$ 67,119,019	\$ 47,237,325	\$ 43,253,788	\$ 32,660,592	\$ 71,319,150	\$ 71,319,150	\$ 88,437,440	24
Guatemala	\$ 29,952,581	\$ 8,490,628	\$ 3,831,535	\$ 5,231,089	\$ 34,637,881	\$ 34,637,881	\$ 44,975,250	29.84
El Salvador	\$ 25,807,793	\$ 26,179,178	\$ 26,278,874	\$ 17,100,707	\$ 22,488,929	\$ 22,488,929	\$ 25,282,858	12.42
United States	\$ 6,060,244	\$ 6,473,505	\$ 6,420,104	\$ 4,537,743	\$ 6,346,196	\$ 6,346,196	\$ 8,659,639	36.45
Costa Rica	\$ 2,807,434	\$ 3,058,113	\$ 3,719,586	\$ 4,127,470	\$ 4,656,569	\$ 4,656,569	\$ 5,657,560	21.5
Mexico	\$ 692,475	\$ 493,636	\$ 724,596	\$ 695,780	\$ 2,412,564	\$ 2,412,564	\$ 2,227,995	-7.65

HS:220299 Other non-alcoholic beverages (except water, non-alcoholic beer, and items of Heading 20.09).

Total imports in this category have increased by 10.2percent over the previous year. Guatemala is Honduras main supplier accounting for 45.2percent the total market of value. Mexico lost market share in both Other non-alcoholic beverages and waters.

Partner Country	Calendar Year(Value: USD)					January-December		
	2017	2018	2019	2020	2021	20212	2022	%Δ 2022/21
World	\$ 27,380,493	\$ 22,165,862	\$ 31,742,742	\$ 33,363,756	\$ 65,816,907	\$ 65,816,907	\$ 72,543,022	10.22
Guatemala	\$ 15,275,975	\$ 6,200,396	\$ 5,202,749	\$ 10,542,662	\$ 28,497,198	\$ 28,497,198	\$ 32,801,984	15.11
United States	\$ 3,631,238	\$ 6,245,694	\$ 8,595,785	\$ 8,480,916	\$ 10,929,137	\$ 10,929,137	\$ 13,927,317	27.43
El Salvador	\$ 2,408,930	\$ 3,694,771	\$ 7,838,263	\$ 4,875,011	\$ 6,795,935	\$ 6,795,935	\$ 8,072,640	18.79
Mexico	\$ 746,356	\$ 1,096,587	\$ 3,284,248	\$ 2,968,831	\$ 10,664,562	\$ 10,664,562	\$ 7,888,887	-26.03
Taiwan	\$ 3,090,648	\$ 2,341,354	\$ 4,174,978	\$ 4,984,302	\$ 6,939,433	\$ 6,939,433	\$ 6,649,385	-4.18

HS:210390 Sauces and preparations therefor, nesoi; mixed condiments and mixed Seasonings

Total imports in this category have increased by 19.9percent over the previous year. Guatemala is Honduras main supplier accounting for 44.9percent the total market of value.

Partner Country	Calendar Year(Value: USD)					January-December		
	2017	2018	2019	2020	2021	20212	2022	%Δ 2022/21
World	\$ 35,038,466	\$ 36,401,141	\$ 39,257,029	\$ 35,629,071	\$ 58,969,676	\$ 58,969,676	\$ 70,725,591	19.94
Guatemala	\$ 8,489,136	\$ 6,494,280	\$ 9,894,639	\$ 12,029,586	\$ 26,651,395	\$ 26,651,395	\$ 31,733,261	19.07
United States	\$ 9,881,468	\$ 10,914,264	\$ 11,754,650	\$ 9,247,236	\$ 14,276,791	\$ 14,276,791	\$ 16,412,895	14.96
Costa Rica	\$ 7,458,863	\$ 8,599,126	\$ 7,934,780	\$ 6,983,006	\$ 8,035,209	\$ 8,035,209	\$ 9,808,164	22.06
Mexico	\$ 6,358,656	\$ 7,344,428	\$ 5,885,783	\$ 3,898,194	\$ 5,242,379	\$ 5,242,379	\$ 6,520,628	24.38
El Salvador	\$ 1,475,609	\$ 1,485,791	\$ 1,908,735	\$ 2,014,836	\$ 2,807,166	\$ 2,807,166	\$ 3,361,885	19.76

HS:220210 Waters, including mineral waters and aerated waters, sweetened or flavored

Total imports in this category have increased by 7.4percent over the previous year. Guatemala and El Salvador are Honduras main supplier accounting for 92percent the total market of value.

Partner Country	Calendar Year(Value: USD)					January-December		
	2017	2018	2019	2020	2021	20212	2022	%Δ 2022/21
World	\$ 44,060,614	\$ 45,604,365	\$ 46,323,041	\$ 34,048,694	\$ 53,126,643	\$ 53,126,643	\$ 56,919,462	7.14
Guatemala	\$ 28,566,367	\$ 25,461,374	\$ 21,370,376	\$ 17,531,692	\$ 26,507,952	\$ 26,507,952	\$ 28,319,459	6.83
El Salvador	\$ 10,039,674	\$ 15,306,014	\$ 16,517,425	\$ 13,008,519	\$ 19,673,258	\$ 19,673,258	\$ 23,789,461	20.92
United States	\$ 1,269,280	\$ 1,548,199	\$ 1,985,216	\$ 1,557,691	\$ 1,971,885	\$ 1,971,885	\$ 2,455,578	24.53
Nicaragua	\$ 58,486	\$ 595,861	\$ 3,356,439	\$ 1,160,950	\$ 3,976,152	\$ 3,976,152	\$ 1,916,368	-51.8
Mexico	\$ 4,713	\$ 51,115	\$ 62,058	\$ 38,475	\$ 804,815	\$ 804,815	\$ 105,560	-86.88

SECTION IV. BEST PRODUCT PROSPECTS CATEGORIES

The Honduran food processing sector is expected to continue to grow, providing opportunities for U.S. ingredients to satisfy the demand of local food and beverage manufacturers. Food and beverage manufacturers offering high-value products to consumers present the best opportunities for U.S. ingredient suppliers. The demand of food processing ingredients is anticipated to keep expanding in 2023, helped by consumers' growing propensity to eat at fast food restaurants.

HONDURAS 2021 (calendar year): Top 10 Food Processing Ingredients Related Imports (\$ million):

		January - December (Value: million USD)	Market Share (%)	Competitors	
HS Subheading	Description	World 2022	USA 2022	2022	Country
100590	corn (maize), other than seed corn	\$321.86	\$290.60	90%	Brazil
210690	food preparations nesoi	\$305.39	\$42.77	14%	Costa Rica, Guatemala, Mexico
230400	soybean oilcake and other solid residues resulting from the extraction of soy bean oil, whether or not ground or in the form of pellets	\$185.68	\$185.68	100%	
020329	meat of swine, nesoi, frozen	\$106.30	\$101.67	96%	Canada
220300	beer made from malt	\$91.30	\$45.74	50%	El Salvador, Guatemala Costa Rica
190590	bread, pastry, cakes, biscuits and similar baked products, nesoi, and puddings, whether or not containing chocolate, fruit, nuts or confectionary	\$88.44	\$8.66	10%	Guatemala, El Salvador Costa Rica
230990	animal feed preparations (mixed feeds, etc.), other than dog or cat food put up for retail sale	\$82.60	\$13.34	16%	Guatemala, El Salvador, Costa Rica
100610	rice in the husk (paddy or rough)	\$79.76	\$57.46	72%	Brazil
220299	other non-alcoholic beverages (except water, non-alcoholic beer and items of heading 20.09)	\$72.54	\$13.93	19%	Guatemala, El Salvador, Taiwan
100199	wheat and meslin, not durum wheat, other than seed	\$72.22	\$72.22	100%	
210390	sauces and preparations therefor, nesoi; mixed condiments and mixed seasonings	\$70.73	\$16.41	23%	Guatemala, Mexico, Costa Rica, El Salvador
330210	mixtures of odoriferous substances and mixtures (including alcoholic solutions) with a basis of these substances used in the food or drink industries	\$70.66	\$4.20	6%	Guatemala, Mexico
220210	waters, including mineral waters and aerated waters, sweetened or flavored	\$56.92	\$2.46	4%	
230910	dog and cat food, put up for retail sale	\$51.92	\$11.31	22%	Guatemala, El Salvador, Costa Rica,
190531	cookies (sweet biscuits)	\$41.35	\$1.29	3%	Guatemala, Costa Rica, Mexico, El Salvador
170490	sugar confectionary (including white chocolate), not containing cocoa, nesoi	\$39.71	\$2.52	6%	Guatemala, El Salvador, Costa Rica, Colombia
040210	milk and cream, concentrated, whether or not sweetened, in powder, granules or other solid forms, of a fat content, by weight, not exceeding 1.5%	\$39.22	\$38.95	99%	Costa Rica, EU 27 External Trade (Brexit)
240110	tobacco, not stemmed/stripped	\$38.88	\$4.12	11%	Dominican Republic, Brazil
210500	ice cream and other edible ice, whether or not containing cocoa	\$35.86	\$1.15	3%	Guatemala, El Salvador, Costa Rica,
200410	potatoes, including french fries, prepared or preserved otherwise than by vinegar or acetic acid, frozen	\$35.17	\$6.34	18%	Guatemala, EL Salvador, Costa Rica
100119	durum wheat, other than seed	\$33.98	\$33.98	100%	
230330	brewing or distilling dregs and waste, whether or not in the form of pellets	\$30.77	\$30.77	100%	
190190	malt extract; food products of flour, meal, etc. with cocoa (if any) under 40% and milk or cream products with cocoa (if any) under 50%, nesoi	\$28.34	\$0.29	1%	EU 27 External Trade (Brexit), Costa Rica
110220	corn (maize) flour	\$28.31	\$3.78	13%	El Salvador, Costa Rica, Guatemala

SECTION VI. KEY CONTACTS AND FURTHER INFORMATION

Office of Agricultural Affairs, American Embassy. Avenida La Paz, Tegucigalpa, Honduras

Phone: (504) 2236-9320 ext. 4354, 4544

E-mail: AgTegucigalpa@state.gov

For more information on exporting U.S. agricultural products, please visit the Foreign Agricultural

Service home page: <http://www.fas.usda.gov>

Attachments:
No Attachments.